Interviewing for Technical Jobs
Preparation

- Read the job description carefully
- Make sure your skills match
- Read the company website
- Ask other people about the company
- Find out what technology they use
- Check out the location
- Practice interviewing with a professional
Customize your Résumé

- Highlight skills from description
- Note technology the company uses
- NO misspelled words
- NO grammatical errors
- Include a technical summary
- Use cotton or linen paper
- NO white paper
Dress Up

- Dress up – regardless of environment
- Launder or dry clean clothes
- Iron and starch shirts and pants
- Men wear a tie and jacket
- Shine your shoes
- Get a haircut
- DO NOT wear cologne/perfume
- DO NOT smoke before interview
Show Up

- NEVER be late for an interview
- Leave the cell phone in the car
- Bring extra copies of your résumé
- Bring a portfolio with pad and nice pen
The Questions

1. Tell me what you know about our company?
2. What are 3 to 5 adjectives that would describe you professionally?
3. What are your short-term goals?
4. What are your long-term goals?
5. What are your strengths? Weakness?
6. What can you do for us that someone else can not do?
The Questions

7. Tell me about yourself?
8. What is your philosophy of management?
9. How do you stay current with technology?
10. What kind of salary are you worth? What are your salary expectations?
11. What are your five biggest accomplishments in your present or last job? In your career so far?
12. How long would it take you to make a contribution to our firm?
The Questions

13. How long would you stay with us?
14. Why are you leaving your present position?
15. If you could start again, what would you do differently?
16. What is important to you in your next position?
17. If your previous Manager were in the room with us, what would he say about you?
18. How would you describe your personality?
The Questions

19. Are you a problem solver? Give me an example.
20. What do your subordinates think of you?
21. Have you hired and/or fired people before?
22. Why do you want to work for us?
23. What other types of jobs are you considering? What companies?
24. How do you deal with negativity?
The Questions

25. Do you work better in a team environment or by yourself?
26. What motivates you?
27. What are your best technical or computer related skills?
28. Tell me why your skills fit our job requirements?
29. Why should I hire you?
30. What can I expect from you in your first 30 days? 90 days? First year?
Prepare for the Unexpected

- Why are man hole covers round?

- If given a rectangular cake with a rectangular piece removed (any size or orientation), how would you cut the remainder of the cake into two equal halves with one straight cut of a knife?